

TYPICAL MARKET STUDY SCOPE OF WORK

TYPICAL ANTICIPATED SCOPE OF WORK

- \circ Inspection / analysis of site to determine feasibility of site and neighborhood for apartment development.
- $\circ~$ Survey market to determine current supply and quality of existing apartment supply.
- $\circ~$ Estimate demand for new apartments in the market area and neighborhood
- $\circ~$ Estimate optimal number of units to be developed on the site
- $\odot~$ Determine optimal construction characteristics for the proposed project
- O ALLOCATION OF DEMAND BY NUMBER OF BEDROOMS
- DETERMINE OPTIMAL UNIT MIX
- O DETERMINE OPTIMAL UNIT SIZES AND FLOOR PLAN CONFIGURATION
- O DETERMINE OPTIMAL UNIT AMENITIES
- O DETERMINE OPTIMAL PROJECT AMENITIES
- SURVEY OF COMPETING PROJECTS OUTLINING RENTAL RATES AND OCCUPANCY FOR SIMILAR PROJECTS AND THE MARKET IN GENERAL.
- **O** ESTIMATE MARKET RENTAL RATES BASED ON SUGGESTED UNIT MIX, UNIT SIZES AND AMENITIES
- O PROJECT ACHIEVABLE ANCILLARY INCOME
- **PROJECT OPERATING EXPENSES**
- **PROJECT LIKELY ABSORPTION RATE**
- EXAMINE CAPTURE RATES TO DETERMINE FEASIBILITY BASED ON PROPOSED UNIT MIX AND MARKET RENTAL RATES.

FORM OR FORMAT:

Narrative market study.

DELIVERY METHOD

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